

Lekkerland in Europe

The Convenience Company

Headquarter: Cologne

Management Board:

Christian Berner, Chief Executive Officer

Michael Gerlif, Chief Financial Officer

Kay Schiebur, Chief Operating Officer

	2010	2009	2008
Number of delivery points	130,700	131,950	134,000
Warehouses	34	36	39
Commercial vehicles	887	1,028	1,061
Employees	6,289	6,655	7,361
Sales	12,2 billion EUR	12.0 billion EUR	11.6 billion EUR
Sales classified as:*			
According to ranges			
Food/non-food	2,256 million EUR	2,340 million EUR	2,514 million EUR
Tobacco goods	9,814 million EUR	9,526 million EUR	8,950 million EUR
Telephone credit commissions/miscellaneous	130 million EUR	134 million EUR	134 million EUR
According to marketing lines			
Filling stations	6,105 million EUR	6,070 million EUR	5,886 million EUR
System customers/miscellaneous	3,307 million EUR	3,116 million EUR	2,855 million EUR
Regional customers	2,788 million EUR	2,814 million EUR	2,857 million EUR

Stand 28. April 2011

* Including tobacco tax

